



A Professional Real Estate Company

www.NorthPointAM.com





Northpoint's Sales Services For Buyers & Sellers

Northpoint's Competitive Edge[®]

Northpoint cuts out the non-essential and time consuming process to get down to business. We are relationship and performance driven!

In today's real estate brokerage business, there's a lot of programs and add-ons that convolute the bottom line. We ignore these and focus on you. Our goal is to provide superior service through well-qualified agents that are pleasant to interact with, intelligent decision makers, and hard working professionals that perform!

Selling Your Property

Northpoint's sales program uses efficient and effective processes to bring you the best results in listing, marketing, showing, negotiating, and closing escrow of your property.

High Advertising Exposure

Northpoint utilizes maximum marketing exposure which includes dozens of websites, a showcase on Realtor.com, virtual tours, flyer distribution, street signs, and open houses.

Results Focused Realtors

We are members of the Association of REALTORS[®]. We are a licensed brokerage with qualified agents in each of our locations.

Our Sales Services Include:

- Free Certified Market Analysis (CMA) Report
- Free Marketing Presentation to Evaluate Services
- Listing Your Home for Sale. Made Easy w/one Signature
- Full and Aggressive Marketing Campaigns
- Professional Photography and Home Staging
- Buyer Representation
- Investor Financial Analysis and Evaluation

Our People

We are proud of our reputation for high-quality services rendered by people hand-picked to represent the Northpoint way of doing business for you.

We go to great lengths to recruit the best people in our markets. We are extremely selective—and furthermore—sensitive about the people who work for and represent Northpoint. Every agent is scrutinized to ensure they represent the unique traits that fit the Northpoint culture. What is unique about these people you might ask? These are people who have the unusual character combination of high-detail orientation and good people skills. Often, you get one or the other—we seek those that can do both well.

In fact, every agent is interviewed by the Broker, and often by a member of our Corporate Executive Committee. We understand that we are in the business of providing the best people to work with and that's exactly why we go to these extents to ensure these agents represent Northpoint's culture well.

Buyer Representation

Our agents are ready and willing to interview you to find out what you're seeking. We can evaluate how much you can afford along with all your desires for location and property details. We'll find all the available properties, present these to you, and then set up appoints to visit the ones you're interested to see. We'll hold-your-hand during the entire process to ensure it goes smooth, that you get the property you really want, and that it's purchased at a competitive price!

Client Satisfaction ★★★★★

We urge you to search for Northpoint online and read what people are saying. We're confident you'll find a chorus of satisfied client relationships. In fact, we believe we are the MOST TRUSTED real estate company. How is this accomplished you might ask? It's our culture and rigorous attention to constantly improve our services. Here are the four adjectives we use to describe our culture: Competence, Hard Work, Team Work, and Humility.

Property Management & Leasing

Northpoint has one of the Nation's largest footprints in the single-family property management business. We've been in real estate for decades. If for any reason you choose to wait to sell your property, we are well equipped to lease out your property to a qualified tenant and oversee that property during the tenancy, until you're ready to place the property on the market for sale!

We collect rent and make sure it's paid in full and on time. We can provide full inspections if necessary. We can accept rent online and allow you full financial access 24/7 through our online portals.

Our Management & Leasing Services Include:

- Leasing
- Screening
- Inspections
- Accounting
- Maintenance
- Evictions



At Northpoint, our client relationships are of greatest importance. We strive to build and foster positive, lasting relationships through a culture of competence, team work, professionalism and best-in-class services. We are performance driven!

For more information please visit our website at <http://www.northpointam.com>.



Relationship and Performance Driven!



Northpoint Real Estate

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